



Investing in Security

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What is Security?

- Security in general is...

Confidentiality, Integrity, Availability

- Information security is commonly understood as...

*practice of **defending information from unauthorized** access, use, disclosure, disruption, modification, perusal, inspection, recording or destruction.*

Timeline

Area	'80s	'90s – early 2000s	Late 2000s+
IT Investment	Technology (mainframes)	Technology and solutions	Business Driven
Security threats	Non-threatening	Sporadic/ fame based	Targeted attacks APTs Monetized
Security responsibility	IT	Within IT	Dedicated (CISO)
Security solutions	Firewalls	Embedded in IT systems + punctual	Everything possible and still developing
Security investments	N/A	FUD-driven	Anything goes 😊

Risk Management

- Exposure / Vulnerability

- ▶ *How much am I to lose?*

- Probability / Threat

- ▶ How often do I lose?

- In theory

- ▶ loss expectancy = exposure x probability

- ▶ Risk = vulnerability x threat (or almost)

- In practice

- ▶ Impossible to quantify

- Never invest in security more than the asset you are protecting is worth – *but how much do I really stand to lose?*

Attitude

- Business wants traditional ROI model – security does not fit

"when will I get my investment back?"

"hopefully never"

- IT

- ▶ Not a problem, everything is OK

- Dedicated security (CISO)

- ▶ It is far worse than you imagine (FUD)

- Business management

- ▶ I invest a little bit, maybe I will invest some more in the future, but hopefully nothing bad happens meanwhile (/pray 😊)

- Facing a security event

- ▶ Why did it happen to me??

- **Balanced risk management? Anyone?**

Kübler-Ross model (developed for hospital patients facing impending death)

- Denial — "I feel fine."; "This can't be happening, not to me."
- Anger — "Why me? It's not fair!"; "How can this happen to me?"; "Who is to blame?"
- Bargaining — "I'll do anything for a few more years."; "I will give my life savings if..."
- Depression — "I'm so sad, why bother with anything?"
- **Acceptance**

Key drivers in security investment

- Reported (PwC report 2013)
 - ▶ Economic conditions
 - ▶ Business continuity / disaster recovery
 - ▶ Company reputation
 - ▶ Change and business transformation
 - ▶ Internal policy compliance
 - ▶ Regulatory compliance
- Others (and **very** subjective)
 - ▶ Fear, uncertainty and doubt (still)
 - ▶ Political power (“I build for this company”)
 - ▶ Control over personnel
 - ▶ Misunderstanding of risks
- Key issues in security spending (subjective, too)
 - ▶ Ignoring problems (do not spend)
 - ▶ Misunderstanding of limitations (false sense of security)
 - ▶ Not directly tackling exposure

Thank you!

These views are my own. Not OWASP's, employer's, parents, educators, etc.