













business objectives your customers, your culture link with IT strategy

baby steps, close doors show facts provide value transparent and wise investment management support

Critical Success Actions (CSAs)

From factors...

What customers want and what companies need to compete

... change factors into actions ...

What we need to DO in IT security to enable the business and enhance our added value (and daily experience)

Thomson (2005)

Reflect business objectives

"Business is in business to do business (and not security)" (adapted from M.Poor, 2005)

BUSINESS

e

M

Know the business you are in Meet colleagues in business areas Gather data
Understand a business discussion

Follow business objectives Remember the crown jewels?

Share your objectives with business areas (BAs) Explain to BAs what you do

Birchall et al. (2004), ISO (2005)

Be consistent with customers & culture

Are you trying to change the business culture?
Often not possible nor requested by the organisation

BUSINESS

Power distance Consensus-driven?

Avoid unclear risk ownership Stakeholder theory

Leadership
Trends and tendencies

r i t y

ISO (2005)

Link IT security with IT strategy

Information resides on IT systems
IT security allocates and mitigates risk

BUSINESS

Know the strategy of your IT shop

Project-driven? "Home-made" vs. "off the shelf"?

Managed services
Have a chair on IT management board

IT security vs. IT experts? Make swaps

Information
Information systems

s e

c u r i

Leskela et al. (2005), Booker (2006)



From a 3-year programme to a monthly schedule Strive to finalise activities

Use a reference model, a standard Base your work programme on it but...

Break down your plan into pieces Start A, complete A Then, start B

ISF (2005), Straub (1990), von Solms (2005b)

Show facts

Increase the understanding of the need for security Follow IT security related news

Create ubiquitous security Raise awareness

Talk business language (no IT jargon)
Explain why you do it

Be a journalist Get to know the risk appetite Thieves take computers from 60+ businesses in one building (from www.latimes.com April 26, 2009)

Former Federal Reserve analyst charged with bank fraud and identity theft (from www.computerworld.com April 24, 2009)

Hospital data on stolen laptop were not encrypted (from www.pressandjournal.co.uk April 24, 2009)

Three years after the fact, UK's Serious Organized Crime Agency has acknowledged that a lost memory stick caused it to abandon a major drug case (from www.timesonline.co.uk April 27, 2009)

Birchall et al. (2004), Coles and Moulton (2003),ISO (2005), OECD (2003), Scholtz (2004), extracts from SANS Newsbites



From "Britain's Antiterror Officer Resigns," New York Times, April 10, 2009, at http://www.nytimes.com/2009/04/10/world/europe/10britain.html?ref=todayspaper and "Police chief Bob Quick steps down over terror blunder," Guardian, April 9, 2009, at http://www.guardian.co.uk/uk/2009/apr/09/bob-quick-terror-raids-leak.

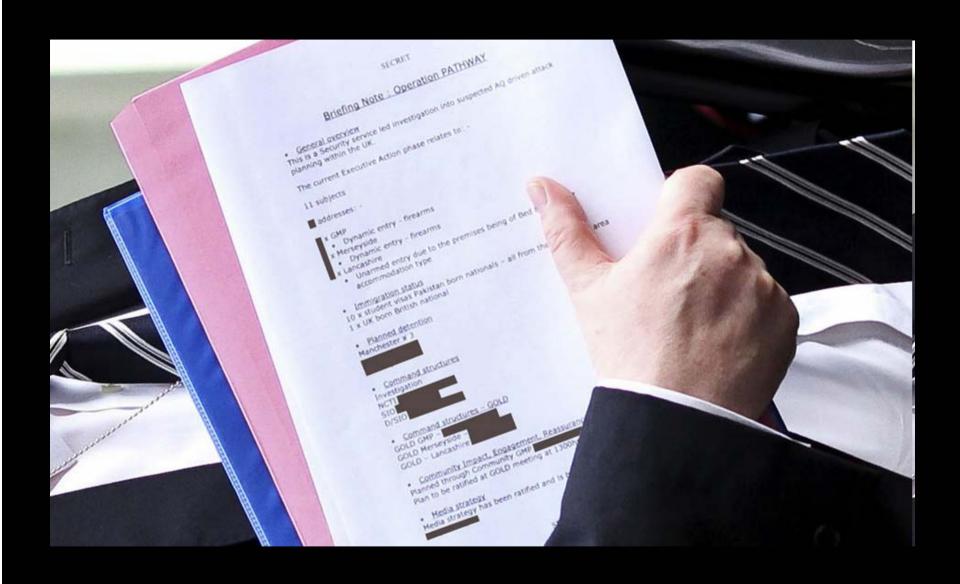


Photo from http://www.guardian.co.uk/uk/2009/apr/09/bob-quick-terror-raids-leak

Provide value (not noise)

Articulate the value of IT security... for the organisation Business value in EUR or USD

Support business

Respond to incidents
Let the SWAT/CERT be the star

Prepare your team

Look after their three dimensions
(professional, spiritual, social)

Birchall et al. (2004), Coles and Moulton (2003), ISO (2005), OECD (2003), Scholtz (2004)



Obtain management support

Support, commitment and sponsorship Management buy-in is essential for success

Risk management in job descriptions Conscious risk awareness

Focus on people and not labels Who communicates in the group?

But do not mix functions ;-)
Just help to close the gap

BUSINESS

Business processes

Information

Information systems

Risk appetite

COSO (2004), ISO (2005)





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